



You must have your head on right.

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## Mind Set

This guide is to help you to find out what you are going to have to do to make it in network marketing. Let's get started, my name is Michael Collier but I go by mcbigboy. Why mcbigboy, well let's just say I'm not no small boy. I host webinar's and teach people how to make money online. I found only the best tools to use in my online business and pass them on to my team.

I believe in giving credit where credit is due. First let me thank my wife Kathryn and my son Issac, for allowing me the time to do my marketing and work my online business. Without their support it would not be fun and believe me I have lots of fun on the net. A big thanks goes to Michael Eisbrener, not only is he a very good friend, but without his help in proof reading and helping with spelling you would need to get a mind-readers thesaurus to help you read it.



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## Introduction

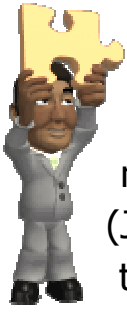
Hey you are here and that's a very good thing. Pat yourself on the back, not too hard but you have taken a step in the right direction. You will find 100s of books on marketing and how to get traffic and other aspects on how to make money on net, and Yes, I have written some of this book too. As I have been reviewing my other books, and online marketing itself I found that there is a missing part "Mind Set".

See, internet marketing is a one of kind opportune, it levels the playing field. Anyone can use the net to make money. Ok, big businesses may have more resources than others but even people with no money can still make it work. They may have to put in more time, but the same opportune is there. Where else can you make money sitting in your birthday suite? Ok, yes a porn star can, but most of us just don't have the body or would want to go down that path.

What no one else will tell you is that what is in your head is more important than any product or service you may be promoting. If you don't have the right mind set you are just not going to make it. Yes, there are people that have made it with the wrong mind set, but they are not happy and don't have any fun. Let me tell you have all kinds of fun working the net.

One of the best parts of working from home is to see my son grow up. I will have time to play and see him through the day. My father will never get to see the things that I do. Yes, there are times when I wish he would just leave me alone, but I love the time we have. See if you don't know it, network marketing is a life style. It's the life style that I want to take about.

## Not for MOST!

The  truth is that most people can't or I should say they won't do what it takes so do this business. Their mind set is in the set wrong. They have not learned the rules of network marketing. They are not the same as if you are working a JOB (Just Over Broke). I'm going to tell you that you will put more time and effort into an online business than an old JOB. But don't let that trouble you because the rewards are worth all the effort you must put in.

How many people do you know that hate or dislike their current work? I know a lot of my family and friends on there. For some of them it's not the work itself, it's the people or drive they just don't like. Have you look at what it cost you to go to work? There is a car and all the upkeep and let's don't forget the cost of gas. Now you either take your lunch or eat out.

I have a friend that his wife was working outside of the home and they were just over broke. I pointed out that if she stays home they would have more money. They just don't believe me at first. We get out some pen and paper and looked at it. Be time you add the cost of the second car and gas then daycare on top, they would save \$300 a month by her staying home.

She is now working online biz and making more money than she could have if she stayed in her old job. She changed her mind set and led her to a very much better opportunity. When she quit her job, she didn't any plans to work online, it just fall in to place. She had to have an open mind and a will to change it to make it work.

Are you willing to do what it takes? Do you have an open mind? Are you a type of person that can work by yourself? Do you need a boss? Do you want FREEDOM? Do you want more time with your Family? Do you want to have money?

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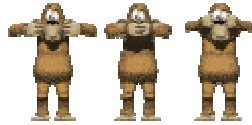
These questions are some of the one that I cover in my book



["Are You Ready"](#) Check it out. It will help you find out if online marketing is right for you. This book is more about putting your mind on the right path.

I had to put a plug in here, my wife what's a new dress.

## Can you see?



If I told you that I could save you money, are you willing to do it? The real answer is **NO**. Most people just won't do it. Let's look at way you could be saving money right now, do you use coupons? Why not? They can save you lots of money. We saved over \$50 last week. That's \$50 I can now use to promote my business. The real answer is that it take work to use coupons, most people just won't take the time to do this.

We all know that buying a house cost us lots of money. I have a program that will allow you to pay off you [house](#) in under half the time. You don't even have to refinance to make this work. I get lots of people that tell me that want to do this and the program will save them 10000s of dollars but they just won't put in it to service.

Now, if I was to hand you \$50 when you handed me the coupons I bet most of the people would start to cut them out and handing them over. You still get \$50 ether way right? Will not exactly, the one is CIF (Cash In Fests) and other, us just don't payout. You can still spend ether one. I can tell what would make a big difference. If the next time you used coupons at the story and they charged you the full amount and then handed you the saving. Now you would have the cash in hand. I know that most people would then just spend it too.

Because they don't have the cash in hand they just can't see the big picture. People that are using my [mortgage program](#) will save \$100000 on the interest payments. It's very easy to do this and most people can make it work for them. But, because the money is not in their hands they are not willing to do what it take. Now, if I was to hand them the deed to their house and a check for \$1000s I would have a line around the block to sign up. The truth is that is works when people use it, but people are just not willing to do the little work it would require.

## Mind Set

Network marketing is not different; most people just can't see the big picture. Now if I was to tell you that in 3-5 years you would be getting checks each month with only have to put in 10 or less house each month would that sound good to you. That is the real opportune that is here. But you are going to have to put the work in. I look at it this way; work now with a little play now and then. And in 3 – 5 years play all the time. Yes I say you will mostly have to put in 10 hours, but that play compared to the number of hours most people have to work each week to make a living.

Can you find the man in the picture? There is a man in the picture, I wouldn't try and pull your leg. Keep looking.



If you can't find the man check this web page for the answers.  
[www.webiwzars.us/man\\_in\\_pic](http://www.webiwzars.us/man_in_pic)

## Where you are?

I'm  
are



not talking about where you live or what state or country you in. I'm talking about your mind state. Now to be fair, you may not have enough information to know the answer. See, we are taught from the time we go to school to get a good educate and get a good job. There is nothing wrong with this formal but not very many people reach a point of FREEDOM.

You have told me a lot about yourself and you don't even know it. If you are reading this book, then I know that you are on a new pass. Wreath you stay on this path or go back to the JOB, it's up to you. I don't care ether way. When I do my webinar's and I tell people that "I don't care"; I get some of them that tell me I'm being hard. They always want to know why I don't care, if they stop trying to work an online biz. This is business is not for everyone and I'm glad. When people stop or just don't work one of my oportune I'm just fine with that. See, I know they are going to be the people that are cleaning my homes or washing my new cars in the next 5 years. So, see I need them to keep doing what they are doing.

You will need to get your mind in the right state to make it here. People come to the net all the time with the wrong mind set and they are not here today. You will have to learn the rule of the net. The best place to start is to in your mind.



The number one rule that you need to know is that there is no magic or secret on the net. It's all about putting your time and effort in to it to make it work. If you were to become a brain doctor would you go to a school for nurses? Will maybe to see the girls, but not for the brain work.

## Why are you where you are?

We get lost in our day to day lives. Most of us don't plan on being where we are today. We can say that time move on with or without our plans in place. I bet if I was to ask what you wanted to be when you where 5 the answer would be not what you are doing today. Again if I asked what about after high school, I would mostly get the same answer. We have end up in a place that is not where we wanted to go.

You are where today because of your think from yesterday. Our thinking is what moves up through life. Yes, I goals or plan will change as time goes on. Network marketing was not even an idea when I was going up. If you want to change where you are going in the future you must change you thinking today.



Have you heard the story about boiling a frog? It seems that if you take a frog and put it in a boiling pot it will jump out. But if you put the frog in a pan of cool water and turn up the heat slowly the frog will just swim like it's no big deal. In fact you will boil it to death. No frog where hurt for this story. See our life's are a lot like the frog pot, most of our changes have be slowly turn one way or the other.

We can't stop time from moving forward. We learn to change with the times or just get leave behind. Our thinking is not different. You learn to change your thinking or you are going to found yourself in a place you just don't want to be in. Network marketing is a very different place then a JOB.



Rule two of the net there is no get rich quick method. You are going to put some work into make money on the net. I run into people all the time that have picked up some idea that they can make \$1000s the first week or program they try. It just

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don't work they way.

The bottom line is that you must change your thinking today to get where you want to be tomorrow. If you want to change a habit, you must start today to get that new habit. Do you realize that you don't really create new habits? You are really changing or replacing an old habit with a new one. You still only have the same amount of time each day. I know we all live in a fast pace and have thing that must get done. Time is one of the hardest resources to master.

Let's jump back to our frog for a minute, you are the frog. The time is right after high school. You are in the pot now and the water is ok. Life starts to through things at you and your life is starting to change. You make big plans for where you want to go. Did you have the chance to do your plans? Did something stop you, like money or someone else had a different plan for you? A lot of times parents will sharp our lives at this time, this can be good and bad.

Now, the water is very hot and you are here. Look back, is your life where you believe it would be. I bet it's not even close. What happen to the great plan you had after high school? One thing lead to another thing that leads us to the place we are today.

As I'm writing this book, my son just came running in here and told me that we "must go for a walk to see the trains". Now he is only three, and it's very cool to see what isvery importune to him. He is at a point in his live where everything is a "must", we must do this or that. That is all he can see at this time. How many times to put the same kind of thinking in our lives?

## Time!

By



now you must see that you are going to have to change some of your thinking to make it work. Now to be honest, you can do this without the change, but it will take you a lot long and there will be more bumps in the road. I know some of you are just knout heads and must learn the hard way. There is hope for you too, because you are reading this now.

We all waste time throughout the day, I don't care what people what to tell me. I know this is fact. And yes there are things that we really must do every day. I'm going to ask a question that people with their nose in the air will not like and I just don't care. Do you read on the pot? If not, start today. Print out this book or other good mateul to read. We spend a lot of time there in our lives. Let's put it to some good uses.

Before you read anymore ask yourself if you are willing to make some changes in your lives? Would you be willing to cut our coupons to save money on your groceries so you have money to promote online? One of the biggest completes I here is that people tell me that just don't have any money to work their only business. There are lots of ways to sovles this problem but must are not willing to do it. Cutting coupons is just one what to do this.

Did you say "Yes" to the saving money on groceries? If not that's cool too. Maybe you have a lot of money and don't need the savings. Most of us do need that money to make more money. Can you work the net without any money at all, yes but you will need a lot of time to put in. You will have to work harder than those that have a little bit of money to put to their business.

You can't make time. You will have to be willing to give up something to make room for the time you will need. I'm going to change the real of a

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person that I've talked to in the past to Bob. Now, Bob would call me and say something like; "I'm sorry for missing your webinar". He then give me some reason, let's call it "xxxx". See, it don't really matter what it was, I know that I was going to get something each time it called. I just told him that's ok. And in a week or two I would get another call from Bob with a new "xxxx". I told him the same thing, that's ok. Now after a month, again and another "xxxx" I told him the same thing again, he ask why would tell him that it was ok that he missed my webinar's. I just let him know that I knew that he was not ready to do what it was going to take. In fact I told him that I was not should that this work was right for him.

Now Bob, started in will all the reason he was going to make this work. We are going to talk about this in just a minute. I know that Bob was not going to make the time for him to work an online business. He had too many things he "must" do and one of them was not put time to marketing online. He talked a good game, but when it came time to play, he was just not there.

See Bob liked his "xxxx" more than working online. I know the real story, Bob thought he would come to the net and put in one or two hour and make the same amount of money that a JOB would. Then Bob found out that you have to put some real time into it to make it work. What Bob has not learned is that if he was willing to put away his "xxxx" now, and put that time into network marketing, that in 3 – 5 years he would be able to play all the time.



Ask yourself, are you willing to put away some of your "xxxx" now to make lots of money in the future? Now, I'm not telling you that you can't some of your "xxxx". In fact you will need to have some time for play. You will need to balance your time with both marketing and family. Hey, I still watch TV, but I don't do it like I did before. I know record most of all the TV I want to watch, this way I can fly through the ads. Did you know that

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an hour long show will have about 20 minutes of ads? That is 20 minutes you just go back to do that you want. I have also, started to pick what I want to watch and no just turn it on and watch what is on.



Take some time today and look at how you are spending your time. See if what you are doing is in line with where you want to go. I was working with a couple on looking for more money each month. After going over all their bills and monthly commitments they had about \$300 left. But when I asked them where the \$300 from each month is, they had no answer. The guy had a funny look on this face and his wife was poking him wanting to know what was so funny. I couldn't see it before, he said, we have about \$10 a day to spend. I stop every morning and get a latté for about \$4. I don't realize who must money I was put down each day.

See in this case we are talking about money, but time is no different. We do think all the time that we could be doing some else. Try look for was that you can combine actives together. Let you may watch TV and fold your wash. Now you are using you to kill to thing, giving you more time to do other things. STOP, take a look now!

## Why?

Why do you want to work an online? I know that your first answer is going to be "money". I'm here to tell you that will not keep you working. See you need to have a "why" that will keep you going. Money is not a good motivator. Yes, it will get your started, but that's about as far as it will take you. You will need something that will help you keep going then times get hard. I can show you that money is not a good motivator; do you have lots of cash following out of your pockets? I know that because you are read this book the answer is no. But you all want to have lots of money.

Remember I say Bob just don't have good reason to give up some of his "xxxx". You are going to have to put some time to asking yourself this question. Now, I know that it takes money to live. And money can buy you many things. You will need something that will give you a better reason then just making money.

 The next rule you will need to know about internet marketing is that you are not trading time for money. In a JOB you are paid x number of units of money for x number units of time. So,  if you put in 40 hours you will get 40 units of pay. That's not the case with online marketing. You can put in 20, 30, 40 or event 80 hours and not get any pay. You are now trading time for results or life style. It takes time to get a business to make money online. Yes, it can be done and there are 1000s of people that are making a full time income from their online business.

By changing your thinking and find the real reason why you want to make money online will give you more power than any program/service out there. How many rags to riches story have you heard about around the world? What let them do it and not you? It all had to do with how and what they were thinking. I was going to add some of those stories but I think we all have read about them.

# Mind Set

## Teachers

My friend Michael and business partner has a great saying "Do what you do best and delegate the rest!". I believe that his is one of the best says I've heard in a long time. I could try and give you lots more of information about changing you mind set, but there is no need. I have found two guys that have all the tools and data you will need to get your mind set on the right track. I can only lead you to the water. It's all up to drink.

Check out their site and find the metals that will met your need. I will list some of the ones that have helped me put my mind in the place.

## Jerry Clark



Let The Giants of Network Marketing, Motivation, Self-Help, and Wealth Building Teach You The Insider Secrets To Making Your Fortune...

Hey this guy is crazy as I'm. You will learn to look forward to hear him. He will make you laugh throughout the CDs. I am very luckily to have met him in 2007. He is a very good friend of one of my upload in a program that I'm working. He came over and we get to hear him in her home. I even got talk to him one on one and that was cool.

This Site is Committed to Educating, Equipping, and Empowering Direct Sales and Network Marketing Distributors World Wide... If you are a visitor, welcome... Go ahead and browse around and check out some of our SAMPLE articles... Also, be sure to sign up for our COMPLIMENTARY Tip of the Week while you're here as well so you can get a constant dose of Empowerment from us... Go, Go, Go!!! [Click HERE!](#)

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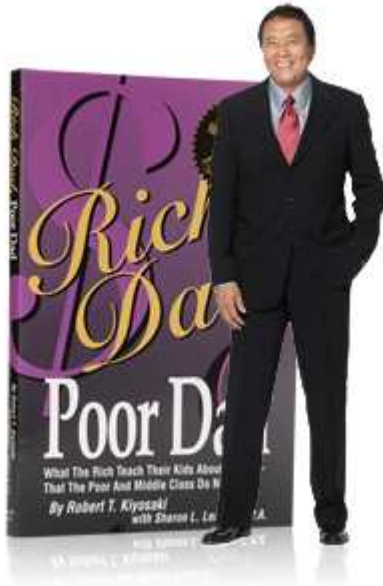
High Achievement Network Marketing (12 CDs) - Creating Magic (4 CDs) -

Jerry Clark Live (16 CDs)

## Robert Kiyosaki

*My Rich Dad said...*

**"The poor and middle class work hard for their money.  
The Rich have their money work hard for them."**



Robert Kiyosaki, author of Rich Dad Poor Dad - the international runaway bestseller that has held a top spot on the New York Times bestsellers list for over six years - is an investor, entrepreneur and educator whose perspectives on money and investing fly in the face of conventional wisdom. He has, virtually single-handedly, challenged and changed the way tens of millions, around the

world, think about money.

My wife and I love reading his books. Not only are they full of good information but that are fun to read. You fall Robert from a young man to where he is now. The book "Rick Dad Poor Dad" turned my thinking around from the idea of working for some to working for myself.

[Click HERE](#)

Be use to check out:

Rich Dad Poor Dad - Rich Dad's *CASHFLOW Quadrant* – Business School

## Super Mind!



I have one more thing I think you should check out. Have you been searching for a personal growth and mind development program that really works?

The lazy man's way to meditate is to listening to this amazing, scientifically proven brain technology gives you all the benefits of meditation—in a fraction of the time—easily and effortlessly.

Did you know that people who meditate everyday are many times happier than those who don't?

They're also healthier, and live longer. And, their sense of well-being is much higher than that of non-meditators'. In fact, meditators' are so much healthier that some insurance companies charge lower premiums for meditators' than for the rest of the general population.

Meditators' minds are also sharper, and their problem-solving abilities are better. Did you also know that meditators make a LOT more pleasurable brain chemicals—the ones you feel on those days when you feel REALLY good—and, they make these feel-good brain chemicals pretty much ALL THE TIME?

Did you know that meditators have dramatically better mental health? They have less anxiety, anger, depression, and fear, and they have better human relationships, more friends, and feel much more fulfilled in their lives?

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### **So with all these benefits, why isn't everyone meditating?**

You know why. To get these results, you have to meditate four or five hours a day, often for decades, and few people are willing to do this. And, meditation, especially at first, isn't much fun. The initial experience is somewhere between boring and frustrating. Finally, it takes quite a long time to notice any significant results, much less to experience the benefits I just mentioned.

**But what if I told you that you could meditate as deeply as a Zen monk, literally at the touch of a button,** and do it the very first time, and every time and also make all those happy brain chemicals the first time and every time?

Not only that, within a very short period of time—days or weeks instead of years or decades—you could begin receiving all the benefits I just mentioned—the physical health benefits, the mental health benefits, the clarity-of-mind benefits, the relationship benefits, and the overall sense of well-being benefits.

**And, you don't have to learn any complex mental gymnastics, or spend hours a day to get all of this.**

#### Amazing Holosync audio technology

» Simply listen to your Holosync CDs with headphones and experience dramatic positive change.



Instead, you'll be using a scientifically-proven audio technology called **Holosync®**, that will easily and effortlessly place you in the electrical brain wave patterns of deep meditation, every time.

Over the last 20 years, Hundreds of thousands of people in over 172 countries have used Holosync to make

## Mind Set

dramatic improvements in their lives. **You can, too.**

**It's easy, it's inexpensive, it feels VERY good it's 100% guaranteed.**

Skeptical? I don't blame you. I was too, until I tried it for myself.

**Star of the hit movie *The Secret* Best-selling author of *Chicken Soup for The Soul* series Jack Canfield;**

I went through a lot in those early years. In retrospect, I went through more struggle than was necessary, considering what I know now about how the process works.

You, however, can take advantage of all the mistakes, all the wrong turns, all the blunders—and all the discoveries—I made as I perfected what I humbly believe is not only the most powerful personal development tool ever created, but—in the support and follow up materials—the most sophisticated, effective, and easy-to-use method ever developed for dealing with the kind of rapid positive changes you'll experience in this program.

I think you get the idea, check it out, you can order a free demo and you will love it. There is whole lot more information on their site. [Click Here!](#)



## Thank You

Hey I just wanted to say "Thanks". I hope this book has help you to see that your mind set is the most import thing to have. You can have the best program/service on the net but without the right mind set you are just don't going to go very far. Yes, there are always the ones that do make it with a very bad mind set. But do you really want to be like them.

You are welcome to give this book away. If you want to rebrand it with your links it will cost you \$10. [www.webwizards.us/MS Rebrand](http://www.webwizards.us/MS_Rebrand)

Thanks

mcbigboy